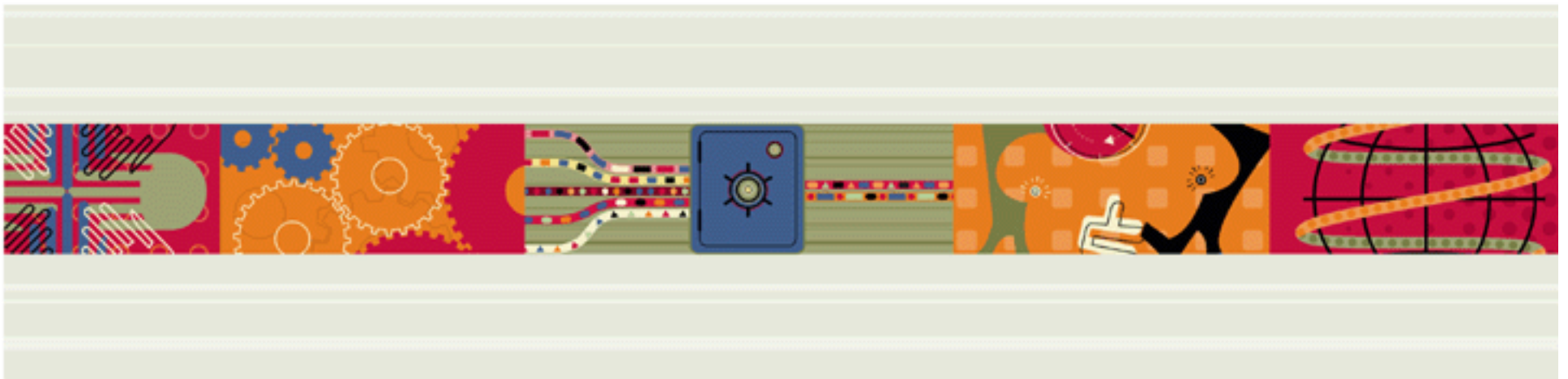


Building a Global View of Your Data



Dick Weisinger

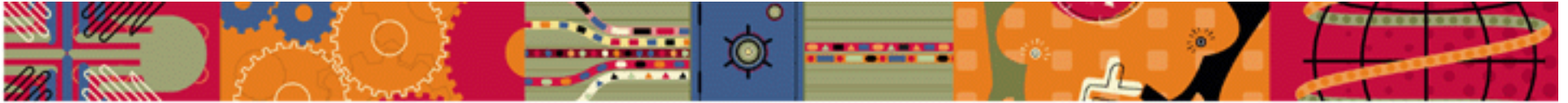
dweisinger@formtek.com

Twitter: @DickAtFormtek

May 20, 2010

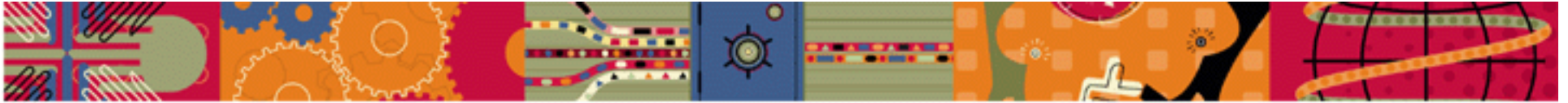


Gilbane SF 2010



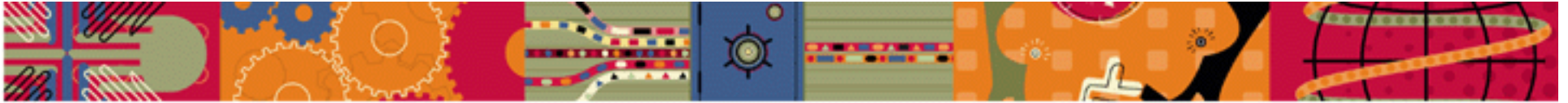
Discussion Points

- Introduction
- Importance of Information to Business
- Challenges of Managing Content
- Content as a Service (CaaS)
- CMIS: a new standard to access content
 - History
 - Use Cases




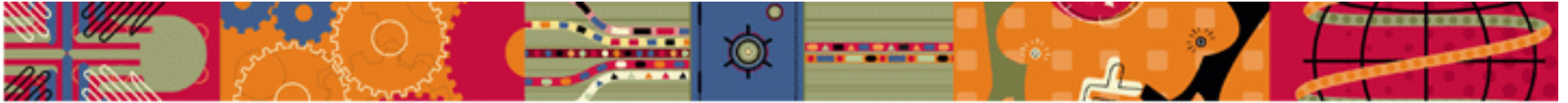
Who am I?

- Dick Weisinger
- Vice President and Chief Technologist, Formtek, Inc
- 20+ years of experience in Content, Document, Image, and Records Management
- Regular blogger at
<http://www.formtek.com/blog>
<http://keytocontent.blogspot.com>



Formtek?

- An ECM software and services company
- Experts in general ECM and CM space
- Expertise in engineering data management
- Formtek Orion ECM Software
- Alfresco Gold Integration Partner  Alfresco™
 - Largest privately-owned Open Source Company
 - Sharepoint-like Collaboration Features
 - First Implementation of CMIS 1.0 Standard



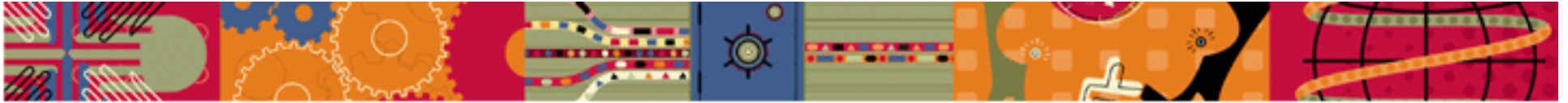
High Quality Information

- Can help Businesses:
 - Make Better Decisions
 - Serve Customers Better
 - Gain Competitive Advantage



Business Intelligence is the #1 priority of 1500 CEOs
Gartner, 2009

From www.foresightwm.co.uk

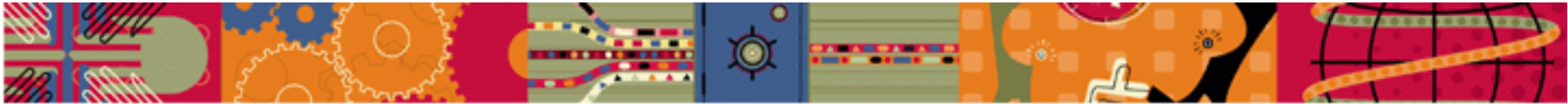


85% of organizations say Information is a strategic Business Asset.

95% of organizations say Information is essential to Business Success.

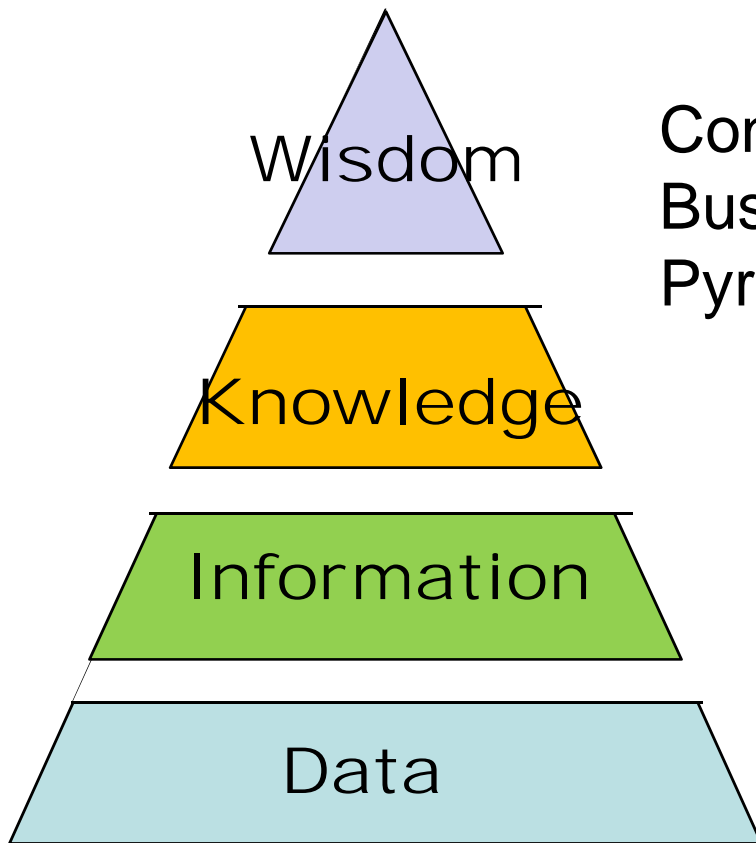
Forbes survey: Managing Information in the Enterprise, April 2010



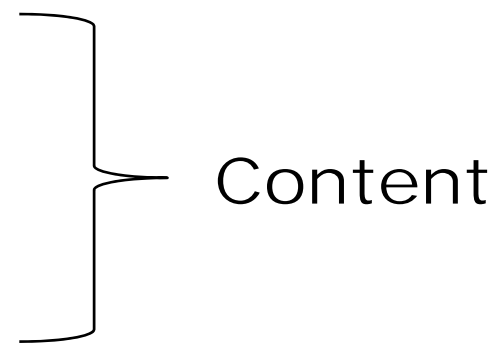
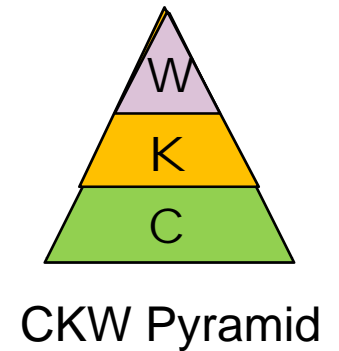


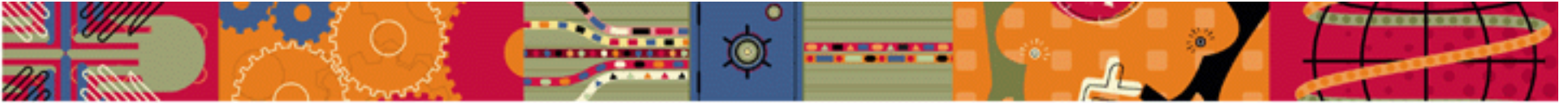
Ackoff's DIKW Hierarchy

1989



Content grounds the Business Intelligence Pyramid

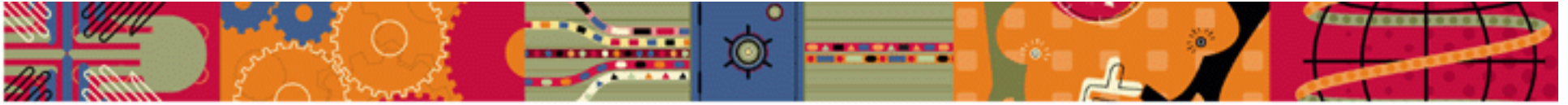




Content is King



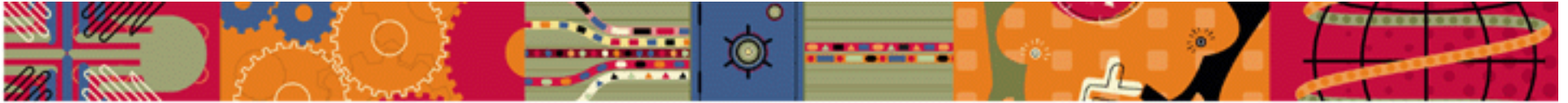
Source: [Wikimedia Commons](#)



If HP knew what HP knows, we
would be three times as
profitable.

-- Lew Platt

Former CEO of Hewlett-Packard

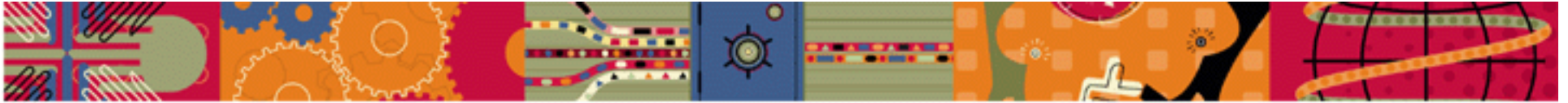


The Problem

- Content is a Vital Asset to Businesses

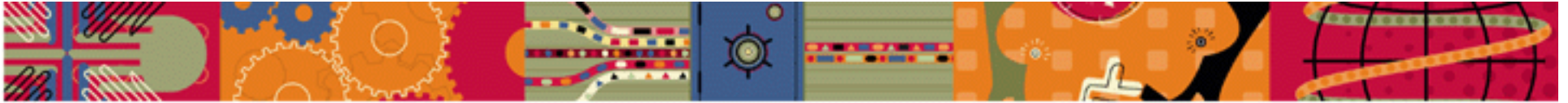
But...

- Problem: Content is too hard
 - Too Hard to Find
 - Too Hard to Access
 - And.. Much much too much of it



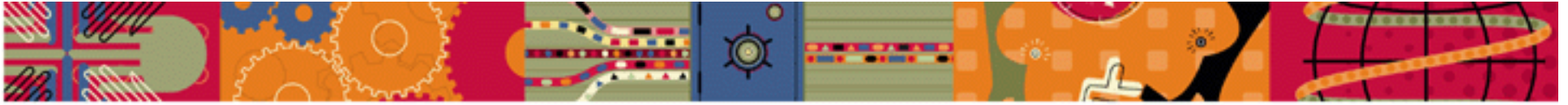
Barriers to Unifying Content

- Findability
 - 62% say findability is “imperative or significant” to their business success – AIIM
 - Half say they can’t find the data they need -- Forrester
- Accessibility
 - Data is often siloed across multiple systems, repositories, and spreadsheets
- Content Growth
 - Enterprise data volume doubles every 18 months – Gartner Research / IDC

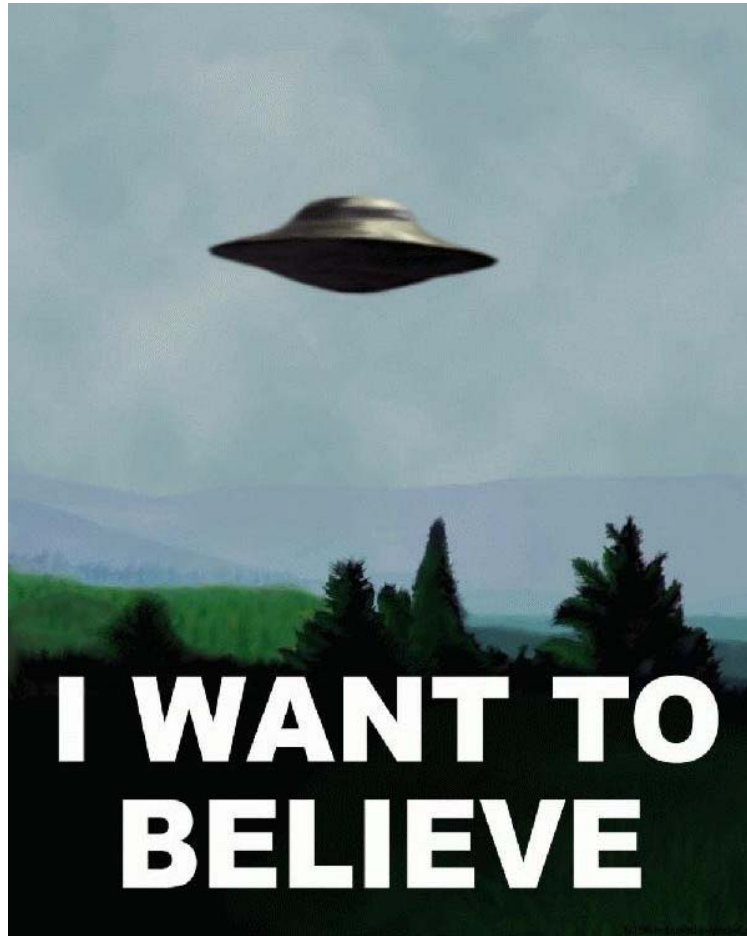


~~The Network is the Computer
-- Sun Microsystems~~

The Network is the Content



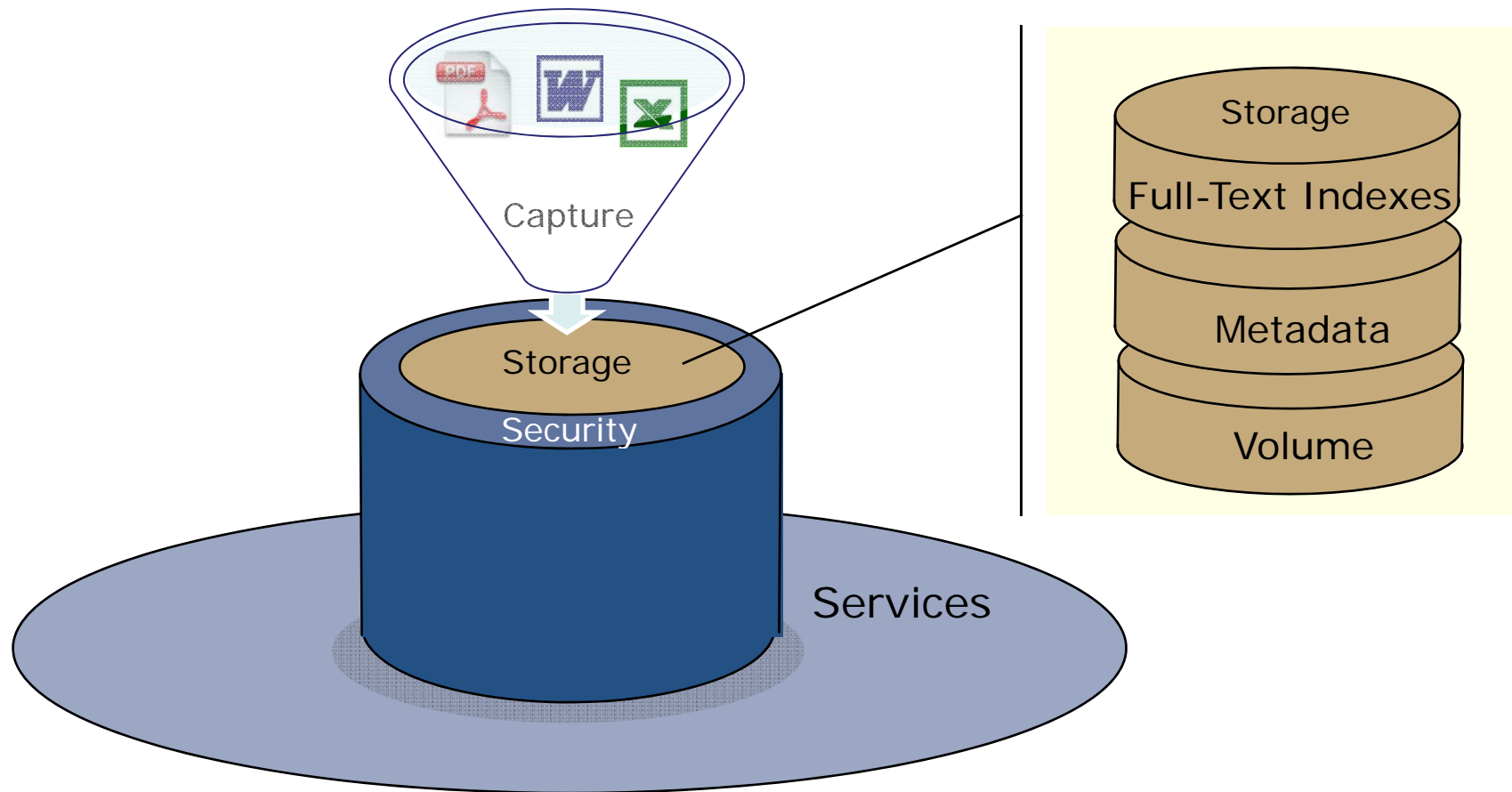
The Content is Out There...

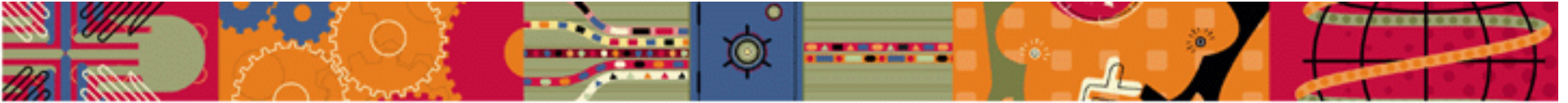


It just needs to be found...

From <http://omega.enstb.org/yannis/cours/s31/i-want-to-believe.jpg>

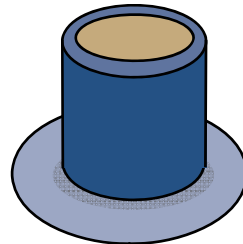
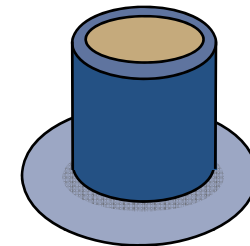
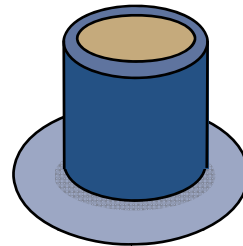
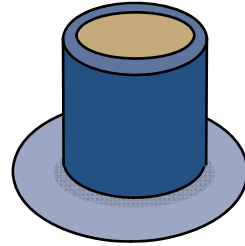
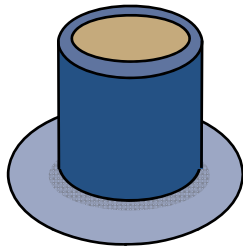
Content Resides in Repositories



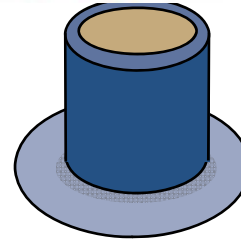


Multiple Repositories

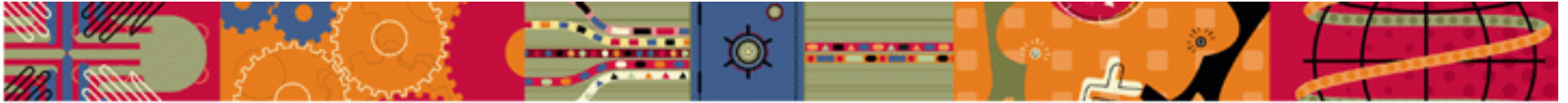
> 6



DM

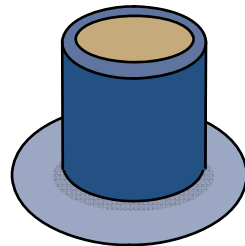
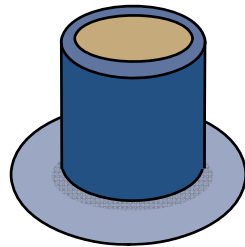


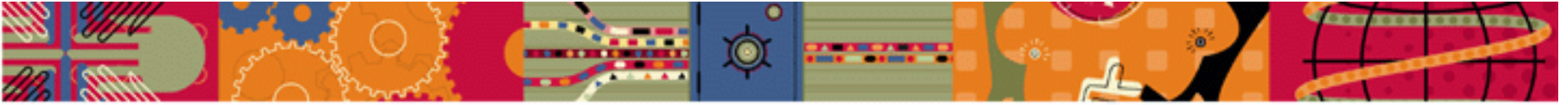
WCM



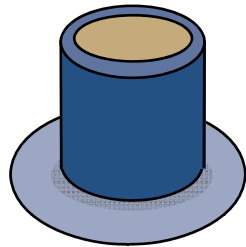
Application Repositories

- Often the application is inseparable from the data repository

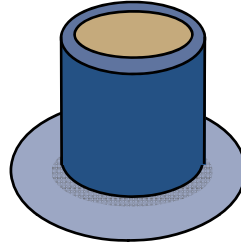




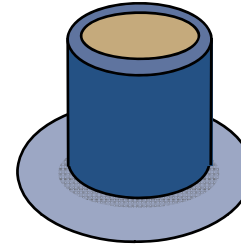
Social Media Repositories



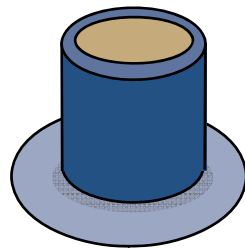
Wiki



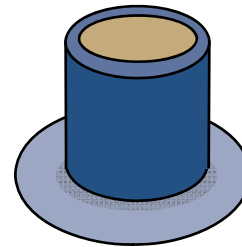
Blog



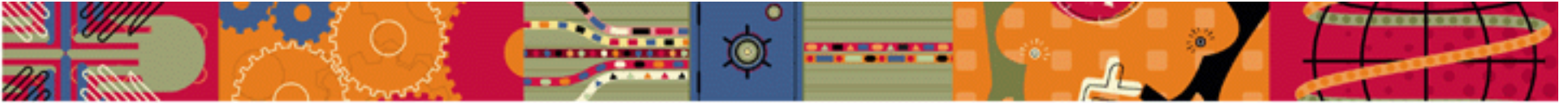
Collaboration



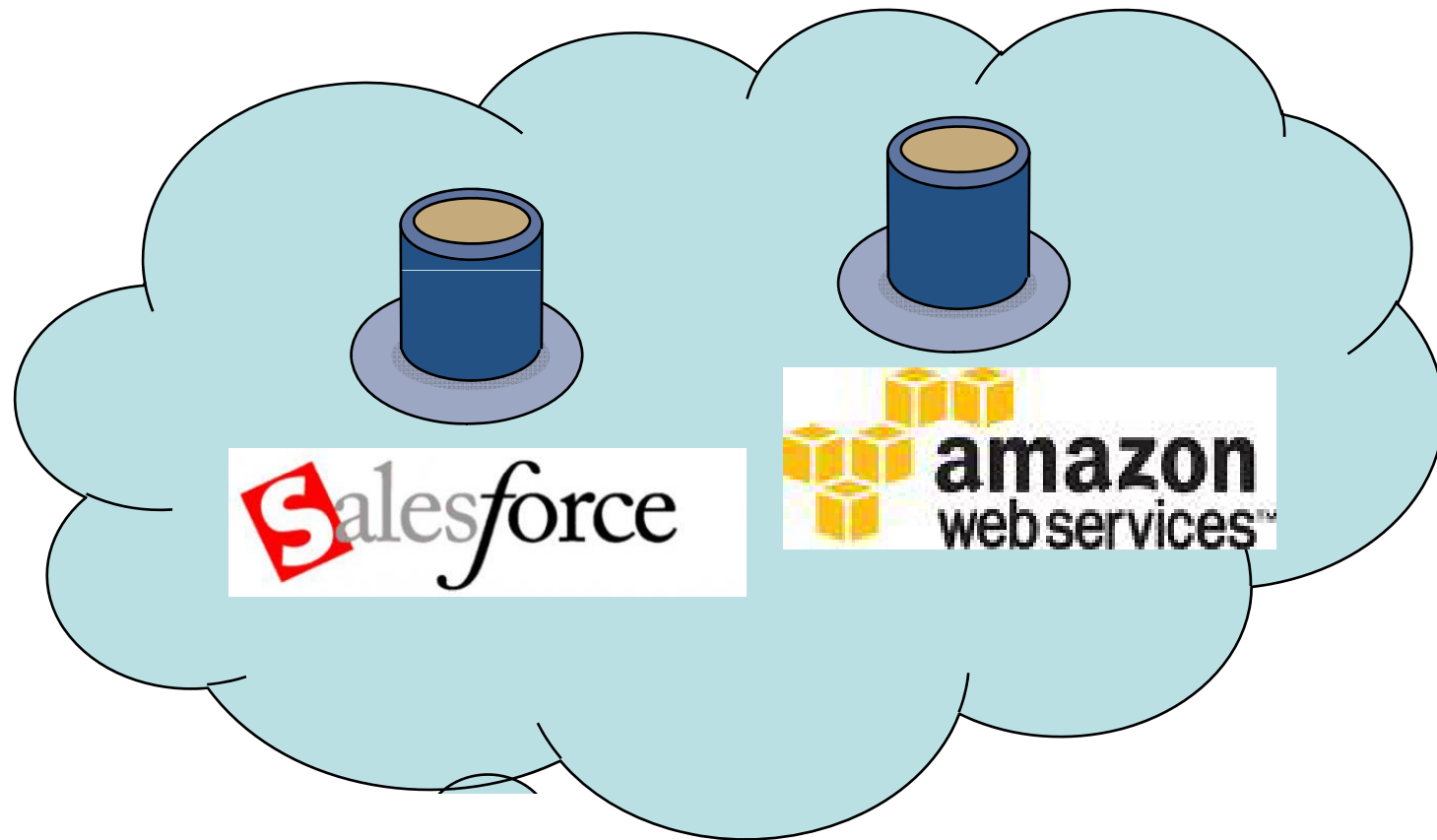
Social Networks

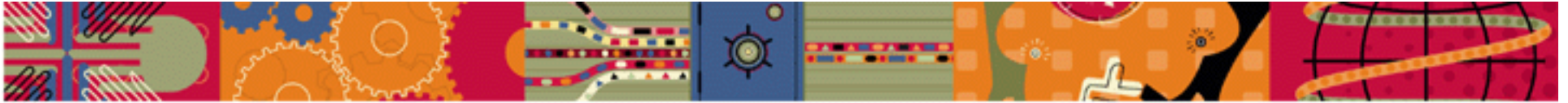


Microblogging



The Cloud & Hybrid Systems



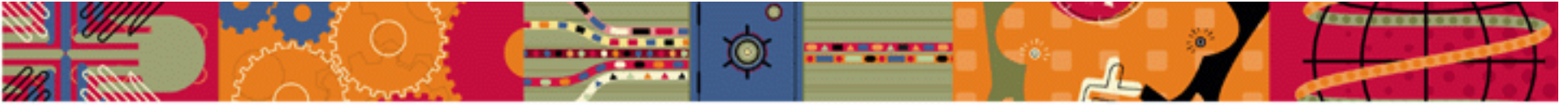


Siloed Content

- Structured Data (Database)
- Unstructured Data
- Communication Streams
- Social Media Streams
- Enterprise Applications
- Cloud Applications



Photo by [ZoomZoom](#) (Flickr)

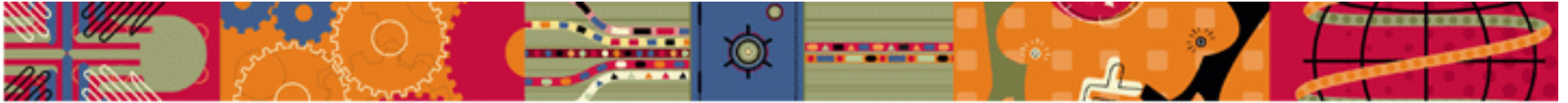


Data Fragmentation

- Multiple Repositories
- Inconsistencies
- Duplication



Photo by [horiavarlan](#) (Flickr)



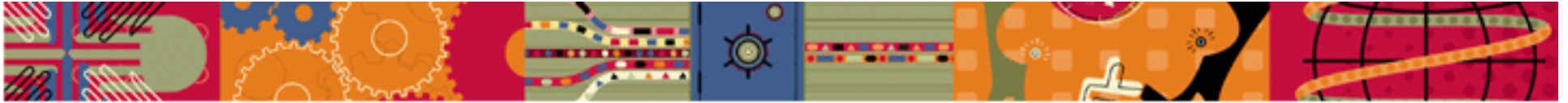
Master Data Management

- Data Dictionary
 - Common Vocabulary
 - Single Version of Truth
- Data Centralized in a Hub
 - MDM Registry Repository
- Needs to be On-going
 - Once and Done == Failure



Source: flickr: [torisan3500](https://www.flickr.com/photos/torisan3500/)

Average G5000 company spend on an MDM project is \$5.2 million over 12-24 months
-- The MDM Institute



Data Virtualization

- **Content as a Service (CaaS)**
- Map of Trusted Data Sources
 - Like a GPS Locator for the Enterprise
- Data is Presented as a Service
 - Single Access Point
 - Manage/View all Data regardless of data source or physical location
- Success depends on Governance



Source: flickr: [aburt](#)





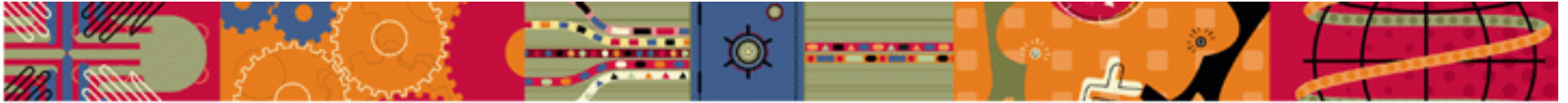
**OASIS Standard as of
April 30, 2010**



Content Management Interoperability Services

“SQL for Document Management”



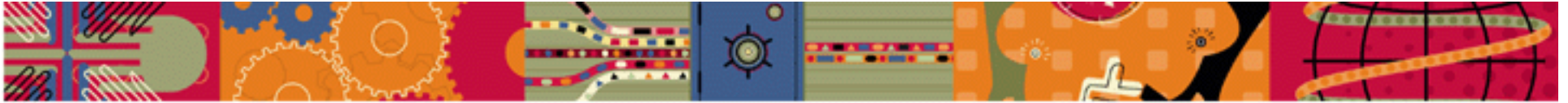


What is CMIS?

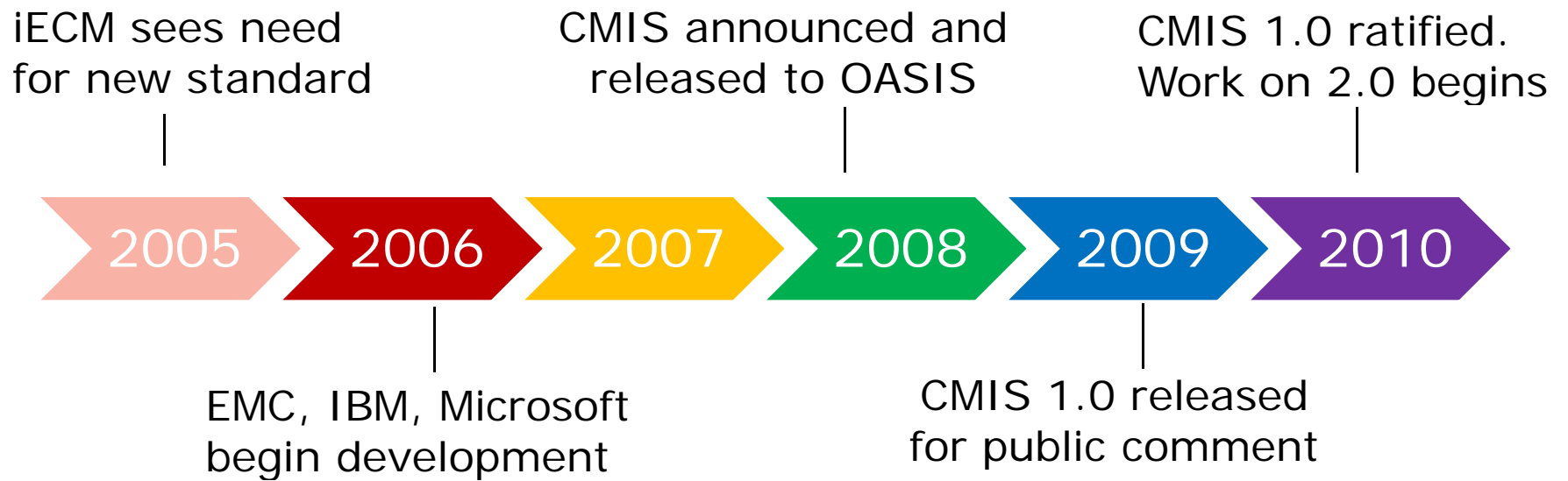


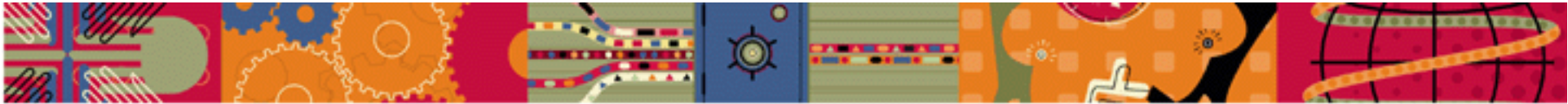
- Content Management Interoperability Services
 - Defines a lowest-denominator CM capability set
 - Objects Supported
 - Documents
 - Folders
 - Relationships [Source -> Target Object]
 - Policies [eg., ACL or retention management policies]
 - A single application works identically with content from any CMIS vendor
 - Uses either SOAP or AtomPub REST web services





CMIS Timeline

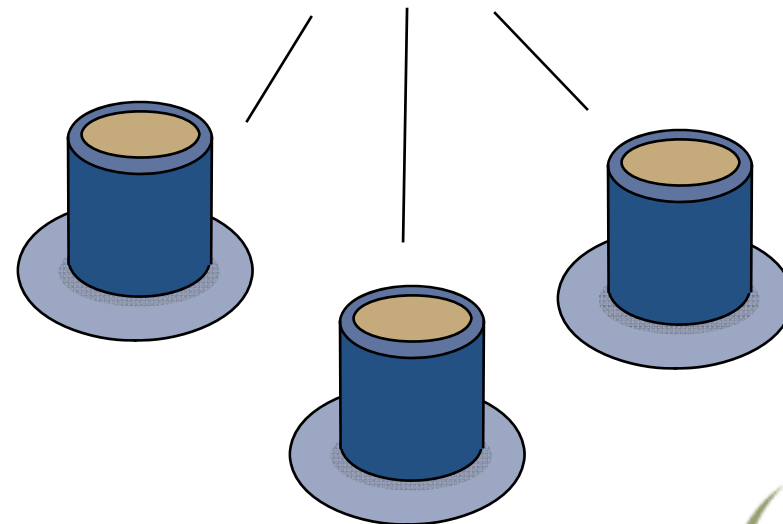
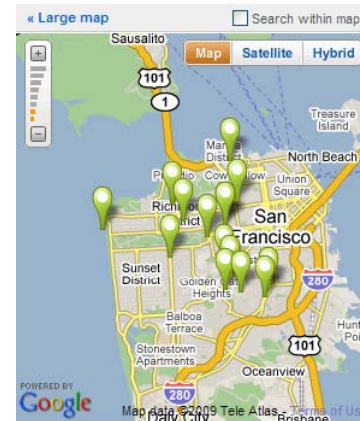


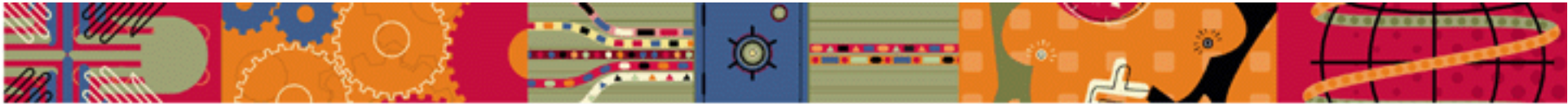


Use Cases: Mash-Up / Aggregation



- Examples
 - Data Virtualization
 - Mashups / Portals
 - Federated Search
 - eDiscovery
 - Business Workflows
 - Gradual Migration from old to new repository





AIIM iECM's Demonstration of CMIS



Author: LOINC Code:

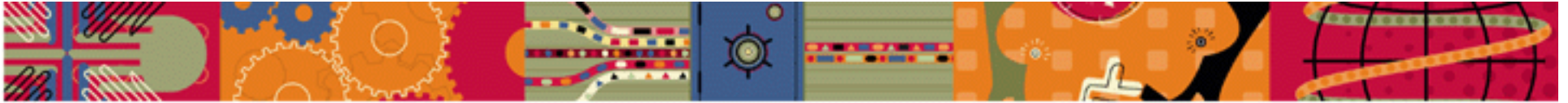
Patient: Procedure/SNOMED Code:

Document Name -- Patient	Repository
2CS2_JT patient chart.pdf -- Joseph Testcase	Alfresco
2CS2_JA Hyland Anesthesia.pdf -- Mike Istest	EMC
2CS2_TM MRI_knee_meniscal_tear.pdf -- Tim Moretest	Nuxeo
TransitionHandbookDiscussionCourse.pdf -- Joseph Testcase	Alfresco
2CS2_JA Hyland Discharge.pdf -- Mike Istest	EMC
core.html -- Mike Istest	Alfresco

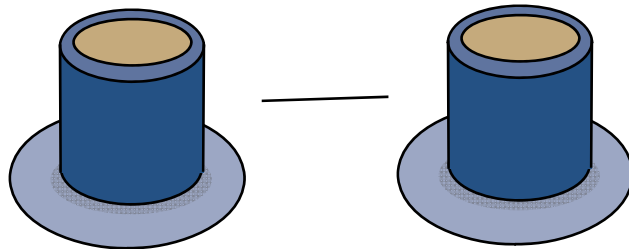
<http://www.aiim-iecm.org/>

Thomas Pole and Laurence Hart

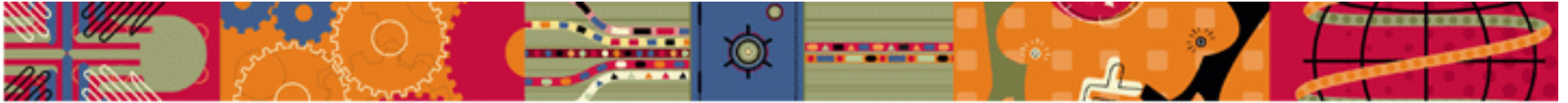




Use Cases: Inter-Repository



- Federated Records Management
- Publish to Web
- MDM
- Migration Tool

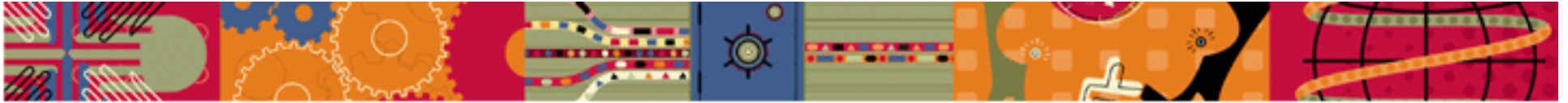


Use Cases: Write Once, Run Anywhere



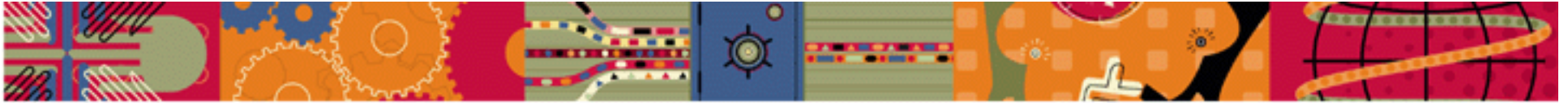
- A single software app / extension
 - Portable to work with any CMIS repository
 - No need to learn proprietary CMS API
- Examples
 - Content-enabled Enterprise Applications
 - ERP, BPM, CRM
 - Vertical Applications
 - Case Management
 - Collaboration
 - Electronic Health Records
 - Plugin to Office Suite





CMIS Integrations Appearing

- Microsoft SharePoint Connector (June 2010)
- Alfresco Share Connector (Available Now)
 - Alfresco + (Lotus/Quickr | Drupal | Joomla)
- Nuxeo CMIS-enabled Digital Asset Mgmt
- EMC/Documentum CMIS (December 2010)
- Also Exo, Day, Jahia, WeWebU, ...



Post CMIS 1.0: Uncharted

- Business Process Management, WF ?
- Web Content Management
- Digital Asset Management
 - Streaming
- Records Management, Compliance
- Security: ACLs
- Metadata: Aspects
- Browser Binding
 - JSON
- ...



CMIS Resources

- OASIS CMIS documentation



<http://www.oasis-open.org/committees/cmis/>

- Gilbane Group Beacons Report
 - CMIS – Addressing Contemporary Requirements for Content Integration



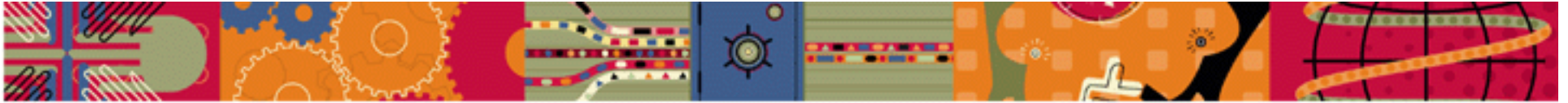
<http://gilbane.com/beacons.html>

- CMIS Chemistry Project



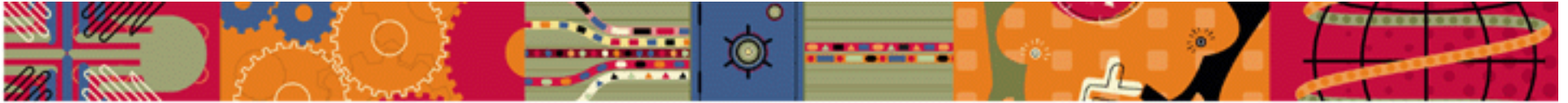
– <http://wiki.apache.org/incubator/ChemistryProposal>





Summary

- The Network is the Content
- Business Information is Siloed
- Develop a Common Vocabulary
- Expose Content as Services (CaaS)
- CMIS is now a standard!
 - It will help make it easier to unite separated Content repositories



Thank You!

